

### Plan for today:

1. Money in the short run: Incomplete nominal adjustment (I)
  2. Flexible prices and imperfect information
- Literature: Walsh (Chapter 5, pp. 199-211 — plus relevant appendix)
3. Plan for next lectures

NOTE: Electronic “internal” evaluation of the course takes place in weeks 10-11.

- Please visit the link on the webpage and spend a few minutes, filling out the on-line forms!

## Introductory remarks

- Flex-price models covered so far cannot account for short-run dynamics of real output following monetary shocks
- In case there were any effects, they work through anticipated inflation potentially affecting the consumption-leisure decision
- Magnitude of this effect appears to be modest
- Some “sand in the wheels” appears to be necessary if one shall explain the effects of money on output seen in data
- Obvious candidate is incomplete nominal adjustment. In flex-price models, money neutrality holds **both** in the short **and** long run; clearly, if money neutrality fails in the short run due to incomplete nominal adjustment, the impact of money will clearly be stronger
- Two types of incomplete adjustment are examined:
  - **One** highlights the role of **imperfect information**, while still allowing prices to be flexible; the lack of information, however, make economic agents act such that aggregate money and prices do not move proportionally
  - **Another** highlights the role of **sticky prices and wages**; then a change in the nominal money stock has real effects by definition (as in e.g. standard IS/LM model)

## Imperfect information

### The general idea according to Friedman

- Theoretical paradox: Why is there long-run neutrality of money but not short-run neutrality?
- After the discovery of the Phillips curve, not a paradox of much attention. Most believed in a long-run trade-off between inflation and unemployment
- I late 1960s, however, Friedman and Phelps argued theoretically that the trade-off at best could only be a short-run phenomenon
- In the long run, prices would adjust, so as to restore a “classical” equilibrium only depending on **real** factors (i.e., money neutrality)
- E.g., inflationary policies eroding the real wage could only have short-run effects, as nominal wage inflation eventually would catch up, restoring the real wage consistent with the “natural rate on employment”

- Friedman’s general idea about why short-run effects could occur: **Informational problems  $\approx$  Imperfect information**

- If price and wage inflation suddenly rise, workers **perceive** that their real wage had gone up, even though price inflation had risen the most
  - Labor supply goes up . . .
  - . . . when workers “discover” the even higher price inflation (and discover that real wages had gone down), they . . .
  - . . . reduce labor supply again, restoring equilibrium at the initial real wage (but with possible higher price and wage inflation)
- Central idea: **unanticipated** changes in wages and prices creates “**confusion**” about **relative prices** (here: the real wage), leading to changes in economic behavior and real variables
- When the “confusion” has been cleared up (over time), the initial equilibrium is restored; hence, only a short-run Phillips-curve trade-off is present

**A formal analysis of the idea: A MIU version of Lucas' "Islands model" (1972)**

- The economy is made up of a number of isolated "islands"
- Nominal (money) shocks hit the islands, and due to *imperfect information*, agents cannot see whether the shocks are purely local or aggregate shocks
- Very important!
  - If shocks are *known* to be aggregate, relative prices will be *known* to be unchanged, and economic behavior will **not** change
  - If shocks are *known* to be local, on the other hand, relative prices will be *known* to change, and economic behavior **will** change
- To create relevance of both local and aggregate prices for agents, it is assumed that agents after each period are randomly relocated to another island
  - Expectations about future aggregates becomes relevant
- Model is a MIU model without capital but with endogenous labor supply

- Inflation tax considerations are being suppressed letting agents view money transfers as proportional to money holdings
- Superneutrality will hold
- Formally on island  $i$ :

– Budget constraint when transfers are treated as lump-sum (as in previous models):

$$C_t^i + \frac{M_t^i}{P_t^i} = Y_t^i + T_t + \frac{1}{1 + \pi_t^i} \frac{M_{t-1}^i}{P_{t-1}^i}$$

Inflation erodes real money balances

– Budget constraint here, when transfers are proportional to money holdings:

$$P_t^i C_t^i + M_t^i = P_t^i Y_t^i + \tau_t M_{t-1}^i + M_{t-1}^i$$

$$C_t^i + \frac{M_t^i}{P_t^i} = Y_t^i + \frac{T_t}{1 + \pi_t^i} \frac{M_{t-1}^i}{P_{t-1}^i}, \quad T_t \equiv 1 + \tau_t$$

Transfers are then viewed as a **return** on real money holdings

– The erosion of real money holdings due to inflation will be offset by the return due to transfers

– . . . . superneutrality holds

- Per-period utility function of inhabitant on island  $i$ :

$$u(C_t^i, M_t^i/P_t^i, 1 - N_t^i) = \left[ \frac{\alpha (C_t^i)^{1-b} + (1-\alpha) (M_t^i/P_t^i)^{1-b}}{1-\Phi} \right]^{\frac{1-\Phi}{1-\eta}} - \frac{\Psi}{1-\eta} (1 - N_t^i)^{1-\eta}$$

- Same functional form as in Chapter 2
- Superscript “ $i$ ” denotes island/“local” variables
- No superscript denotes economy-wide average variables (=aggregate variables)
- Four relevant equations of the model
  - Production function:
 
$$Y_t^i = (N_t^i)^{1-\alpha}, \quad 0 < \alpha < 1$$
  - Resource constraint on each island:
 
$$C_t^i = Y_t^i$$
  - Consumption-leisure choice:
 
$$u_{1-N} (C_t^i, M_t^i/P_t^i, 1 - N_t^i) = \left[ (1-\alpha) \frac{Y_t^i}{N_t^i} \right] u_C (C_t^i, M_t^i/P_t^i, N_t^i)$$
  - Money demand choice:
 
$$u_C (C_t^i, M_t^i/P_t^i, 1 - N_t^i) = u_{M/P} (C_t^i, M_t^i/P_t^i, 1 - N_t^i) + \beta E^i \left( \frac{T_{t+1}}{1 + \pi_{t+1}} \right) u_C (C_{t+1}, M_{t+1}/P_{t+1}, 1 - N_{t+1})$$
- For given money processes, these will provide the solution for output, labor supply, consumption and prices

- Log-linearized version is given by (5.1)-(5.3) in Walsh
  - . . . where  $C_t^i = Y_t^i$  is substituted in
  - . . . where  $\lambda$  is marginal utility of consumption
- The central transmission channel of money as in Chapter 2
  - If real money balances increase, marginal utility of consumption changes
  - Assuming  $b > \Phi$ ,  $u_{C.M/P} > 0$ , more real money increases marginal utility of consumption
  - Labor supply and output goes up

- The stochastic process for log of **nominal** money on island  $i$ :

$$m_t^i = \gamma m_{t-1}^i + v_t + u_t + u_t^i, \quad 0 < \gamma < 1$$

- $u_t^i$  captures a “local” nominal disturbance on island  $i$ , with mean zero (it nets out across islands) and variance  $\sigma_u^2$
- $u_t$  is an aggregate shock;  $u_t$  has mean zero and variance  $\sigma_u^2$  ( $u_t$  and  $u_t^i$  are assumed independent)
- $v_t$  is another aggregate shock

- As the  $u_t^i$  nets out on average, the aggregate nominal money process is

$$m_t = \gamma m_{t-1} + v_t + u_t$$

- Informational assumptions:

- **Known variables** on island  $i$ :  $m_t^i$ ,  $\gamma m_{t-1}^i$  and  $v_t$
- **Unknown variables**:  $u_t$  and  $u_t^i$
- Hence, agents **can infer**  $u_t + u_t^i$  but **not** each shock separately
- $\Rightarrow$  An observed increase in  $m_t^i$  could thus be due to either local or aggregate shocks (or both)

- Important implications in this flex-price model:

- – If an increase in  $u_t + u_t^i$  is **known** to be **only** due to an increase in  $u_t$ , agents **know** that the increase in aggregate nominal money will be associated with a proportional increase in all prices; hence, their real money balances are unchanged and **no** labor supply effects occur

- – If an increase in  $u_t + u_t^i$  is **known** to be **only** due to an increase in  $u_t^i$ , agents **know** that the increase in local nominal money will **not** be associated with a proportional increase in all prices; hence, their real money balances increase and labor supply increases

- – **But . . .** they **don't** know what causes  $u_t + u_t^i$ , and thus  $m_t^i$  to fluctuate!

- So what do they do? Make an estimate of  $u_t$  (or, equivalently,  $u_t^i$ ), given the observation of  $u_t + u_t^i$ 
  - I.e.,: Find  $E^i u_t$

- Agents solve a “signal-extraction” problem, as they *extract* information about  $u_t$  from the *signal*  $u_t + u_t^i$

- One simple method is to assume that expectations about  $u_t$  are formed by applying a so-called “linear least squares projection”

- By adopting a linear least squares projection, agents find a estimate of  $u_t$ , say  $\hat{u}_t$ , which is a linear function of what is observed:

$$\hat{u}_t = P (u_t + u_t^i)$$

(this is a linear projection of  $u_t$  on  $u_t + u_t^i$ ), where  $P$  is the estimation coefficient to be derived

- $P$  is found so as to minimize the expected, squared forecast error:

$$\min_P E [\hat{u}_t - u_t]^2$$

- This is

$$\min_P E [P (u_t + u_t^i) - u_t]^2$$

$$\min_P E [P^2 (u_t + u_t^i)^2 + u_t^2 - 2P (u_t + u_t^i) u_t]$$

- As shocks are independent and have zero means, this becomes

$$\min_P (P^2 \text{Var} [u_t + u_t^i] + \text{Var} [u_t] - 2P \text{Cov} [(u_t + u_t^i) u_t])$$

- Solution for  $P$ :

$$P \text{Var} [u_t + u_t^i] - \text{Cov} [(u_t + u_t^i) u_t] = 0$$

$$P = \frac{\text{Cov} [(u_t + u_t^i) u_t]}{\text{Var} [u_t + u_t^i]} = \frac{\text{Var} [u_t]}{\text{Var} [u_t] + \text{Var} [u_t^i]} = \frac{\sigma_u^2}{\sigma_u^2 + \sigma_i^2} \equiv \kappa < 1$$

- Hence,

$$E^i u_t = \hat{u}_t = \kappa (u_t + u_t^i)$$

- Intuition and implications:

– The higher is  $\sigma_u^2$  relative to  $\sigma_i^2$  the more likely it is that the change in  $u_t + u_t^i$  are caused by changes in  $u_t$  rather than in  $u_t^i$  (and  $\kappa$  increases)

– Special case of  $\sigma_u^2 = \sigma_i^2$ ,  $\implies \kappa = 1/2$  — “fifty-fifty” chance that the shock is caused by  $u_t$  and  $u_t^i$ , respectively

– In special case of  $\sigma_i^2 = 0$  there are no local shocks, and there is **perfect information**;  $\kappa = 1$

- Log-linearized model is solved by method of undetermined coefficients, and central solutions are:

$$p_t = \gamma m_{t-1} + v_t + \left( \frac{\kappa + K}{1 + K} \right) u_t \quad (5.5)$$

and

$$n_t = A (m_t - p_t) = A \left( \frac{1 - \kappa}{1 + K} \right) u_t \quad (5.6)$$

- Note:
  - Aggregate nominal money shocks,  $u_t$ , have **real effects** under imperfect information,  $\kappa < 1$
  - **Only** with  $\kappa = 1$ , perfect information, will aggregate money shocks be transmitted proportionally onto the price level, leaving real money and employment/output unchanged
- Intuition:
  - Assume that in period  $t$ , no local shocks hit. When, e.g.,  $u_t > 0$ , then on **all** islands,  $u_t + u_t^i$  goes up
  - Due to imperfect information the observed increase will be believed to some extent to be caused by a local shock
  - On **all** islands, agents therefore believe their real money holdings will go up, and as that increases the marginal utility of consumption (by assumption  $b > \Phi$ ), **all** agents increase labor supply
  - **Aggregate** employment and output increase

- Note that the aggregate increase in activity are due to **mis-perceptions** about the shock. Even though it is an entirely aggregate shock, agents believe it has some “local” component
- Agents are therefore being “surprised” as their expectations turn out to be wrong ex post
- One can see this as  $u_t = m_t - E_t [m_t | \Gamma_{t-1}, v_t]$  (where  $\Gamma_{t-1}$  is the relevant information set):

$$n_t = A \left( \frac{1 - \kappa}{1 + K} \right) [m_t - E_t [m_t | \Gamma_{t-1}, v_t]]$$

- I.e., **unanticipated money** matters
- Model thus reconciles tension between long-run neutrality of money and short-run non-neutrality, by assuming imperfect information
- Quantitative effect in calibrated model of a monetary surprise is small however
  - But note that the transmission mechanism is just **one** example of how misperceptions can lead to real effects
  - . . . and a rather indirect one, arising from money’s effects on marginal utility of consumption onto the labor supply choice
  - . . . we know from Chapter 2 that this effect is rather weak

## Summary

- Other implication of model: The higher  $\kappa$  the weaker effects of monetary shocks
  - Hence, countries with high aggregate nominal variability (relative high  $\sigma_n^2$  and thus high  $\kappa$ ) should have steep Phillips curves
  - This is supported by data
- Other important implication of model: Systematic monetary policy has no real effects
  - This is known as the *policy irrelevance hypothesis*
  - Systematic parts of the money process,  $\gamma m_{t-1}$  have  $v_t$  no real effects; only the unsystematic part
  - Strong statement, which is not supported by data, where both unanticipated and anticipated money seems to matter
  - Typically, one cannot affect the **average** employment and output level by money shocks, but one can nevertheless affect the variability of real variables by a monetary policy rule.
  - One says that the policy irrelevance hypothesis only **holds in weak form**
    - \* (average employment and output are independent of systematic elements in the policy rule),
    - **but not in strong form**
      - \* (actual employment and output are independent of any systematic elements in the policy rule)

- Imperfect information is seen as being one candidate explanation to solve the tension between long-run neutrality of money and short-run non-neutrality
- Lucas' islands model formalizes the misperceptions ideas put forth by Friedman
- While a stylized set-up, the model highlights how imperfect information about aggregate versus disaggregate shocks implies that aggregate nominal shocks have real effects
  - . . . even in a model where prices are fully flexible
  - This insight is general and applies to many variants of the model
  - . . . as long as agents are “confused” and perceive that a relevant **real** variable has changed
- The strong implications concerning potential policy irrelevance, has however lead researchers to search for alternative models of incomplete nominal adjustment; namely those with sticky prices and wages
  - . . . next time

## Plan for next lectures

Monday, March 8

1. Money in the short run: Incomplete nominal adjustment (II)
2. Sticky Prices and Wages

Literature: Walsh (Chapter 5, pp. 211-223 — plus relevant appendix)

Wednesday, March 10

**Exercises:**