

# Alexander Christopher Sebald

## Affiliation:

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## Contact Information:

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## Personal Information

<b>Date of Birth:</b>	October 28, 1976
<b>Place of Birth:</b>	Bergisch-Gladbach, Germany
<b>Nationality:</b>	German
<b>Languages:</b>	<u>fluent in</u> German, English, Italian and Danish; <u>fair knowledge in</u> French and Dutch

## Positions and Education

<b>Since Dec. 2012:</b>	Associate Professor (tenured) in the Department of Economics / University of Copenhagen
<b>Aug. 2008 – Nov. 2012:</b>	Assistant Professor in the Department of Economics / University of Copenhagen
<b>May 2003 - Sept. 2008:</b>	PhD Student at ECARES / Université Libre de Bruxelles, Belgium and Maastricht University, The Netherlands.
<b>Jan. 2002:</b>	Graduation in 'International Economic Studies'.
<b>Sept. 2000 – Jan. 2001:</b>	Erasmus-Exchange at the Università Commerciale Luigi Bocconi in Milan, Italy.
<b>Sept. 1997:</b>	Start of study 'International Economic Studies' at Maastricht University, The Netherlands.

## Research Interests

Behavioral Economics, Psychological Game Theory, Experimental Economics and Contract Theory.

## Publications

Attribution and Reciprocity, **Games and Economic Behavior**, 2010, 68(1), 339-352

Investments into Education - Doing as the Parents did, (with Georg Kirchsteiger), **European Economic Review**, 2010, 54(4), 501-516

Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models, (with Charles Bellemare and Martin Strobel), **Journal of Applied Econometrics**, 2011, 26(3), 437–453

Subjective performance evaluations and reciprocity in principal-agent relations, forthcoming in **Scandinavian Journal of Economics**

## Working/Research Papers

April 2011, **Forward Induction, Strong Beliefs, and Unawareness in Dynamic Psychological Games**, (with C. Nielsen), Mimeo, Dept of Economics, University of Copenhagen

September 2011, **Learning About a Class of Belief-Dependent Preferences Without Information on Beliefs**, (with C. Bellemare), CIRPEE Working Paper No. 11-25

December 2011, **Unawareness in Dynamic Psychological Games**, (with C. Nielsen), Mimeo, Dept of Economics, University of Copenhagen

August 2012, **Optimal contracts based on subjective evaluations and reciprocity**, (with M. Walzl), Dept of Economics, University of Innsbruck, WP 2012-16

November 2012, **Assignment procedure biases in randomized policy experiments**, (with G. Aldashev and G. Kirchsteiger), Mimeo, Dept of Economics, University of Copenhagen

September 2012, **Personality and conflict in principal-agent relations based on subjective performance evaluations**, (with M. la Cour Sonne), Mimeo, Dept of Economics, University of Copenhagen

## Work in Progress

'**Subjective Evaluations in Performance Pay: An Internet experiment**' (with Markus Walzl, Charles Bellemare).

'**Partial Identification of Guilt Sensitivity**' (with Charles Bellemare, Sigrid Suetens).

## Grants

FSE Postdoc-grant      **Title:** An Experimental Investigation of Employment Relations based on Subjective Performance Evaluations

**Amount:** 2.818.584 DKK

**Duration:** Oct. 2010 – Sept. 2013

## Teaching Experience

### Current:

2012 – 2013

**Behavioural Economics and Finance** (Master course)

**The Psychology of Choice** (Interdisciplinary Master course (Psychology/Economics))

Seminar in **Behavioural and Experimental Economics**

### Past:

**Psychological Game Theory** (PhD-course)

**Microeconomics I and II** (Bachelor course)

**Philosophy of Science** (Bachelor course)

**European Economic Integration** (Bachelor course).

**The Economics of Insurance and Pensions** (Master course)

**Economics and Business** (Bachelor course).

**International Economic Relations** (Bachelor course)

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**Academic Activities**

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Referee for American Economic Review, Journal of Political Economy, Games and Economic Behavior, European Economic Review, Journal of Economic Behavior & Organization, Journal of Industrial Economics, Scandinavian Journal of Economics, Public Choice, Journal of Economic Psychology, Experimental Economics and Oxford Economic Papers.

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**Professional Experience**

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Oct. – Dec. 2002:                      Consultancy-Project for the Government of Mauritius in Port Louis, Mauritius.  
Feb. 2001 – Aug. 2001:              Internship with 'McKinsey & Company' in Milan, Italy.