

# Economics of Banking

## Lecture 12

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# The circular city

There are  $n$  banks, situated on a circle of total length 1:

Distance between neighboring banks  $1/n$ .

Depositors spread evenly over circle, each coming with 1 unit.

Transportation cost of  $t$  per unit of distance.

Fixed cost of keeping a bank  $f$ .

# Optimum for society

Minimize sum of (a) travel cost and (b) the fixed cost:

(a) Cost of serving the customers of a given bank is

$$2 \int_0^{\frac{1}{2n}} tx \, dx = \frac{t}{4n^2}.$$

Total cost to society with  $n$  banks is

$$C = \frac{t}{4n} + nf.$$

First order conditions for a minimum:

$$\frac{dC}{dn} = -\frac{t}{4n^2} + f = 0$$

with solution

$$n^* = \frac{1}{2} \sqrt{\frac{t}{f}},$$

# Market solution

Assume that our bank has  $r_D$  and all the others have  $r'_D$ .

Find the borderline depositor  $x$  from

$$r_D - tx = r'_D - t \left( \frac{1}{n} - x \right),$$

so that the demand  $D = 2x$  is

$$D = \frac{1}{n} + \frac{r_D - r'_D}{t}.$$

Use standard monopoly price rule

$$r - r_D = \frac{1}{2} \left[ \frac{t}{n} + (r - r'_D) \right]$$

In symmetric equilibrium,  $r_D = r'_D$ ,

$$r_D = r - \frac{t}{n}.$$

# Free entry

Bank profits are

$$\frac{1}{n} \frac{t}{n} - f = \frac{t}{n^2} - f,$$

New banks enter as long as there are nonzero profits, so

$$\frac{t}{n^2} - f = 0$$

Solving for  $n$ :

$$n^0 = \sqrt{\frac{t}{f}}.$$

Too many banks in equilibrium!

# Deposits and loans

Assume: Each individual wants to borrow  $L < 1$ .

Transport cost  $t_L$  in loan business.

With the same reasoning as before, we get a symmetric equilibrium with loan rate

$$r_L = r + \frac{t_L}{nL}.$$

Profits are  $\frac{t_L}{n^2}$  in loan business.

# An application

We use the model to consider *deposit rate regulation*:  
Keeping deposit rates low in order to obtain lower loan rates

For simplicity:  $r_D$  is set to 0

Then deposit business is more profitable, loan as before. No change in loan rates.

Alternative: Allow banks to use contingent contracts (no loans without deposits). Then

$$r_L^* = \left(r - \frac{r}{L}\right) + \frac{t_D + t_L}{nL} = \left(r + \frac{t_L}{nL}\right) - \frac{1}{L} \left(r - \frac{t_D}{n}\right)$$

Loan rates are lower!

# Risk-taking in banks

Consider a bank where all engagements run over a single period.

Expected value of loans is fixed at  $\mu$  but varies with a parameter  $\sigma$

Loans  $L$  at rate  $\tilde{r}_L$  are funded by deposits  $D$  with rate  $r_D(\sigma)$  (assume  $L = D$ )

Bank fails if  $r_L < r_D(\sigma)$

Probability of success is  $p(\sigma) = P\{\tilde{r}_L > r_D(\sigma)\}$

Value of future bank business (franchise value)  $V$ .

# Perfect information

Depositors can observe  $\sigma$

Funding condition is

$$E[\min\{\tilde{r}_L, r_D(\sigma)\}|\sigma] = 1$$

Expected profit of bank

$$\Pi(\sigma) = D E[\max\{0, \tilde{r}_L - r_D(\sigma)\}|\sigma],$$

Bank chooses  $\sigma$  so as to maximize  $\Pi(\sigma) + p(\sigma)V$ .

Use  $\max\{0, r_L - r_D\} + \min\{r_L, r_D\} = r_L$  to get

$$\Pi(\sigma) + D = E[\tilde{r}_L|\sigma]D = \mu D,$$

# Profits and survival

Under **perfect information**:  $\Pi(\sigma) = (\mu - 1)D$  independent of  $\sigma$  but  $\sigma$  matters for  $p(\sigma)$

Consequence: for  $V > 0$ , the bank chooses minimal  $\sigma$ .

**Imperfect information**: Depositors expect  $\hat{\sigma}$  and will demand a rate  $r_D(\hat{\sigma})$  giving at least zero expected return. Banks find

$$\max_{\sigma} \{\Pi(\sigma) + p(\sigma)V\},$$

and profits

$$\Pi(\sigma) = D E[\max\{0, \tilde{r}_L - r_D(\hat{\sigma})\} | \sigma]$$

increase in  $\sigma$ : Trade-off between profits and survival!

# Oligopoly with insured depositors

There are  $n$  banks choosing investment:

Investment with parameter  $s$  yields a payoff  $s$  with probability  $p(s)$ .

Deposit rate  $r_D$  depends on  $\sum_{i=1}^n D_i$ .

Deposits are insured, banks pay a rate  $\alpha$  for this.

Bank  $i$  chooses  $(s_i, D_i)$  so as to maximize expected profits

$$p(s_i) \left( s_i - r_D \left( D_i + \sum_{j \neq i} D_j \right) - \alpha \right) D_i.$$

## Riskiness and number of banks

In a symmetric equilibrium, all choose the same  $D_i (= D)$ .

First order conditions

$$\begin{aligned} p'(s)(s - r_D(nD) - \alpha) + p(s) &= 0, \\ s - r_D(nD) - r'_D(nD)D - \alpha &= 0. \end{aligned}$$

can (in principle) be solved for  $D$  and  $s$  when  $n$  is fixed.

We are interested in what happens to  $s$  when  $n$  increases.

First order conditions is an equations system which gives  $s$  as implicit function of  $n$ .

It can be shown that  $\frac{\partial s}{\partial n} > 0$ .

## Banks choosing loan rate

But banks do not invest, they offer loans to entrepreneurs!

Entrepreneurs maximize  $p(s)(s - r_L)$ , with first order condition

$$s + \frac{p(s)}{p'(s)} = r_L.$$

Gives rise to demand relationship of the form  $r_L(L)$

Now banks select  $D_i$

$$p(s) \left[ r_L \left( \sum_{j=1}^n L_j \right) - r_D \left( \sum_{j=1}^n D_j \right) - \alpha \right] D_i.$$

under the constraint  $L_i = D_i$ .

# Equilibrium with many banks

Define  $Z = \sum_{j=1}^n D_j$ .

$s$  is increasing in  $r_L$  which decreases in  $Z$ , so  $s$  is in  $\sum_{j=1}^n D_j$ .

The first order condition is

$$(r_L(Z) - r_D(Z) - \alpha) [p'(s(Z))s'(Z)D_i + p(s(Z))] + (r'_L(Z) - r'_D(Z))p(s(Z))D_i = 0.$$

In a symmetric equilibrium we get

$$r_L(Z) - r_D(Z) - \alpha = \frac{(r'_D(Z) - r'_L(Z))p(s(Z))Z}{p'(s(Z))s'(Z)Z + p(s(Z))n}. \quad (1)$$

Let  $\Phi$  be right-hand side in (1).

Then implicit function theorem applied to (1) gives

$$\frac{\partial Z}{\partial n} = -\frac{\frac{\partial \Phi}{\partial n}(Z, n)}{r'_L(Z) - r'_D(Z) - \frac{\partial \Phi}{\partial n}(Z, n)} > 0.$$

Use now that  $s$  is decreasing in  $Z$ : More banks reduce risk!